

March 2012
IN THIS ISSUE

[Home](#)

[Bonuses for Small
Group Sales](#)

[Online Premium
Payment for Small
Groups](#)

[Supreme Court to
Review Health Care
Reform](#)

[Hot Selling Plans](#)

[EmblemHealth
Plans Earn Top
NYSDOH Ratings](#)

[Members Click for
Wellness](#)

Hot Selling Plans

EmblemHealth's EPO 40 and CompreHealth HMO plans, which offer your small group clients excellent value, are turning out to be hot sellers in the New York market for the first quarter of 2012.

Our EPO 40 plan keeps costs down by keeping care in network. The plan gives your clients referral-free access to the EmblemHealth

National Network, which features many of the tristate area's leading physicians and other medical practitioners, leading acute care hospitals, plus physicians and hospitals across all 50 states. Key features include:

- No copay for kids for in-network office visits or diagnostic tests
- Preventive services covered in full in network
- Monthly premiums for individuals start as low as \$452.28 for second quarter 2012 renewals

Our best price performer, CompreHealth HMO, reduces member and group costs by providing access to a full range of health services coordinated by a doctor the member chooses, often at convenient physician group practices. Care is available through the EmblemHealth NY Metro Network, which includes leading physicians and other medical practitioners across New York City and Nassau, Suffolk and southern Westchester counties, and many of the metro area's leading hospitals. Monthly premiums for individual coverage start as low as \$326.42 for second quarter 2012 renewals.

We'll continue to support your sales efforts by offering plans that provide quality care and attractive benefit designs, at price points your clients can afford in the current economy.

