

Medicare Supplement Commission Schedule for Individuals

		Selling Agent Commission Rate		
Medicare Supplement	Type of Enrollments*	2008 Effective	2009 Effective	10/1/2018 Effective
Plans A, B, C, F	All	3%	3%	3%
Plans F+	All	N/A	N/A	12.5%

		General Agent/Field Marketing Office Commission Rate		
Medicare Supplement	Type of Enrollments*	2008 Effective	2009 Effective	10/1/2018 Effective
Plans F+	All	N/A	N/A	1.5%

*Types of Enrollment: Open Enrollment (OE), Guarantee Issue (GI), Conversion (CV)

In the event that EmblemHealth has received premiums for business sold before we have received all of the appointment material, EmblemHealth will pay retroactive commissions at the time of actual appointment for no longer than six months prior to that date.

The following plans are underwritten by Group Health Incorporated (GHI). Refer to the policy numbers in parentheses: MEDICARE SUPPLEMENT PLAN "F+" (HCR-MSHDFSP-19; HCR-MSHDF-19, et al.), MEDICARE SUPPLEMENT PLAN "A" (PLH-5372MSA-19, et al.), MEDICARE SUPPLEMENT PLAN "B" (PLH-5373MSB-19), MEDICARE SUPPLEMENT PLAN "C" (PLH-5374MSC-19), MEDICARE SUPPLEMENT PLAN "F" (PLH-5371MSF-19, et al.).

Group Health Incorporated (GHI), Health Insurance Plan of Greater New York (HIP), HIP Insurance Company of New York and EmblemHealth Services Company, LLC are EmblemHealth companies. EmblemHealth Services Company, LLC provides administrative services to the EmblemHealth companies.