



January 1, 2020 Commission Schedule for HMO Small Group Business

Effective January 1, 2020

PLANS	COMMISSION RATE	
	New Business	Renewal Business
All small group plans	4.0%	4.0%

Commissions are not payable on direct payment group conversion or direct payment plans.

In the event that EmblemHealth has received premiums for business sold before we have received all of the appointment material, EmblemHealth will pay retroactive commissions at the time of actual appointment for no longer than six months prior to that date.

All EmblemHealth commissions are subject to New York State Department of Financial Services (NYSDFS) approval. EmblemHealth reserves the right to change our commission program at any time.

All small group plans are underwritten by Health Insurance Plan of Greater New York (HIP).