

EmblemHealth Individual Plans Commissions Program

We appreciate your partnership.

We are pleased to offer commission on individual Qualified Health Plan and Essential Plan sales.

To be paid commission, you must be appointed with EmblemHealth and certified to sell individual plans by the NY State of Health, The Official Health Plan Marketplace.

For more information about our appointment process, email us at individualsupport@emblemhealth.com.

Commission Schedules*

Individual and Essential Plans	
Line of Business	Selling Agent Commission
Essential Plan	\$25 per member per month (PMPM)
Individual/Direct Pay	\$15 per contract per month (PCPM)

Key terms and features of the EmblemHealth Individual Plans Commission Program include:

- Commission is paid by the fifteenth of every month.**
- Commission schedule based on PMPM.
- Fast, convenient payments will be made by electronic funds transfer (EFT). Sign up in the broker portal.
- Use the broker portal to download commission statements and view your lines of business, all in one place.

Sign in to the broker portal at emblemhealth.com/brokers.

NEW OPPORTUNITY!

Essential Plan Enrollment Bonus Program

Now you can earn even more on Essential Plan enrollments! The more enrollments, the bigger your bonus!

One-time payment on new enrollments to be paid 30 days post-effectuation.

Tier	Total Enrollment	Per Member	Maximum Bonus
1	11-30 ^{***}	\$20	\$600
2	31-50 [†]	\$22	\$1,100
3	51-60	\$25	\$1,500
4	61-70	\$30	\$2,100
5	71-80	\$35	\$2,800
6	81-90	\$40	\$3,600
7	Over 91	\$45	No cap, no maximum!

Ask about our Essential Plan referral fee.

Marketplace certification not required! To get started, email individualsupport@emblemhealth.com for more information and to request an Essential Plan Permission to Contact form.

For more information and broker resources, visit emblemhealth.com/brokers.

Have questions regarding your licensing status or the EmblemHealth commission program? Please contact your Broker Services at **866-614-6040** or individualsupport@emblemhealth.com.

* Commission schedules are subject to change.

** Commission is paid after the member has made their initial premium payment.

*** Beginning April 1, 2024; 31-40 through March 31, 2024.

† Beginning April 1, 2024; 41-50 through March 31, 2024.

